



CUSTOMER SUCCESS SPECIALIST IRELAND

smaXtec's HEALTH MONITORING system takes dairy farming to the next level! Through the EARLY DETECTION of diseases indicated by the real time data measured inside the cow we help farmers to reduce costs and workload, to keep the health status and milk yield stable as well as to manage reproduction accurately.

Due to expansion and accelerated growth smaXtec is now looking for an additional CS Specialist.

THE ROLE

- installation of the smaXtec system at our customer's premises
- establishing long-term customer relationships
- supporting our customers with the implementation and use of our system through accompanying product trainings
- solution-oriented response to customer enquiries
- representation of smaXtec at agricultural trade fairs and events
- efficient use of our CRM system for your daily work
- supporting the continuous development of our product by communicating valuable customer feedback

YOUR PROFILE

- you are passionate about cows and the dairy industry, you enjoy being out in the field and having direct contact with farmers
- knowledge of the industry and relevant professional experience in dairy farming, e.g. as a herd manager or in the field of cattle health or feeding.
- you bring a good hands-on mentality as well as enthusiasm for innovative technologies in agriculture
- outgoing, customer- and solution-oriented personality
- willingness to travel and a clean driver's licence

OUR OFFER

- As a team, we work together sustainably and with full commitment to increase herd health on dairy farms and at the same time to reduce the workload and costs for farmers.
- We offer you an attractive salary package, a company car and state-of-the-art equipment (company mobile phone and laptop)
- Comprehensive onboarding, training and further education in the area of customer consulting, smaXtec products and animal health.
- You will be responsible for your area flexibly from your home office and will visit farms several times a week.
- Check out what our customers say about the smaXtec system: <https://smaxtec.com/en/our-testimonials/>

